

EXHIBIT 11

EXHIBIT 31

AIO

AIO

Date of Hire:

Quarterly Data -10/25/04

	Winter	Spring	Summer	Fall	AYTD	AY Total
New Students						
Plan	280	215	450	810	1,755	1,755
Actual	352	455	428	691	1,926	
Last Year	152	152	243	376	923	923
% of Plan	125.7%	211.6%	95.1%	85.3%	109.7%	
% B(W) LY	131.6%	199.3%	76.1%	83.8%	108.7%	
Inheriteds TY						0
Inheriteds LY						0

Original Gross Apps

Plan	519	391	928	1,688	3,526	3,526
Actual	756	909	870	1,530	4,065	
Last Year	288	313	481	801	1,883	1,883
% of Plan	145.7%	232.5%	93.8%	90.6%	115.3%	
% B(W) LY	162.5%	190.4%	80.9%	91.0%	115.9%	

Start Rate %

Plan	53.9 %	55.0 %	48.5 %	48.0 %	49.8%	49.8%
Actual	46.6%	50.1%	49.2%	45.2%	47.4%	
Last Year	52.8%	48.6%	50.5%	46.9%	49.0%	49.0%
% points B(W) Plan	-7.4 %	-4.9 %	0.7 %	-2.8 %	-2.4%	
% points B(W) LY	-6.2%	1.5%	-1.3%	-1.8%	-1.6%	

Apps for Future Start Dates

(as of end of Sep)	Winter	Spring	Summer	Fall
Original App Actual	223	23	2	1512
Active App Actual	228	26	6	924

Monthly Data - 9/27/04

Production Data	Inqs	Appts	Intvs	Apps
AY03 Yr End Actual	42,014	10,364	6,193	1,805
July AY04	15,466	2,425	1,709	399
August AY04	10,034	2,964	2,095	518
September AY04	11,892	2,696	1,865	487
3 Month Average	12,464	2,695	1,890	468

Conversion Data	Set Rate	Show Rate	Commit Rate	Conv Rate
AY03 Yr End Actual	25%	60%	29%	4.3%
July AY04	16%	70%	23%	2.6%
August AY04	30%	71%	25%	5.2%
September AY04	23%	69%	26%	4.1%
3 Month Average	22%	70%	25%	3.8%

Plan and Performance Measures

	September AY04		Adms Year to Date	
	Plan	Actual	Plan	Actual
Monthly Gross Applications	569	487	3,325	4,170
3 Month Average Applications	na	na	520	468
PDR Inquiries	432	50	3,664	330